

UTAH STATE UNIVERSITY COLLEGE OF BUSINESS ARTICULATION AGREEMENT BETWEEN THE  
COLLEGE OF BUSINESS AT UTAH STATE UNIVERSITY AND  
**UTAH VALLEY STATE COLLEGE - PROVO/OREM**

The following courses are required for all majors in the College of Business at USU.

Utah State Courses

Accounting 2010  
Survey of Accounting I (3 sem cr)

Accounting 2020  
Survey of Accounting II (3 sem cr)

BIS 2550  
Business Communications (3 sem cr)

Economics 1500  
Intro to Economic Institutions (3 sem cr)

Economics 2010  
Micro-economics (3 sem cr)

MHR 2990  
Legal Environment of Business (3 sem cr)

Stats 2300  
Business Statistics (4 sem cr)

Math 1050  
College Algebra (4 sem cr)

Math 1100  
Calculus Techniques (3 sem cr)

Psychology 1010 OR Sociology 1010  
Introductory Courses (3 sem cr)

BIS 2100\*\*  
Principles of MIS (3 sem cr)

Utah Valley State College

Accounting 2010  
Financial Accounting (3 sem cr)

Acct 2020  
Managerial Accounting (3 sem cr)

MGMT 2200  
Written Business Communications (3 sem cr)

MGMT 2020  
Economics of Market System (3 sem cr)

MGMT 2010  
Micro-economics (3 sem cr)

LEGL 3000  
Business Law (3 sem cr)

MGMT 2340  
Business Statistical Applications (3 sem cr)

Math 1050 College Algebra (4 sem cr)  
or Math 1090 accepted if completed  
with a C or better grade

Math 1100  
Introduction to Calculus (4 sem cr)

Psychology 1010 OR Sociology 1010  
Introductory Courses (3 sem cr)

ISYS 236B  
Bus Spreadsheets Appl. (2 sem cr)  
AND  
ISYS 237B  
Bus Database Appl (2 sem cr)

\*\*All COB students must complete BIS 1400 or Utah State University's Computer Literacy Exam or an equivalent transfer course or exam prior to enrolling in BIS 2450. BSA 1050, CSIS 1100 or ISYS 1100 are the equivalent courses at UVSC to USU's BIS 1400.

## UPPER DIVISION COURSES

BA 3400 Corporate Finance (3 sem cr)	MGMT 3100 Principles of Finance (3 sem cr)
BA 3500 Principles of Marketing (3 sem cr)	MGMT 3600 Principles of Marketing (3 sem cr)
BA 3700 Production Mangement (3 sem cr)	MGMT 3450 Operation Management (3 sem cr)
BA 3550 Principles of Selling (3 sem cr)	MGMT 3650 Selling & Sales Management (3 sem cr)
BA 4460 Investments (3 sem cr)	MGMT 4100 Investment Management (3 sem cr)
BA 4410 Financial Institutions (3 sem cr)	MGMT 3600 Finance & Banking (3 sem cr)
BA 4510 Consumer Behavior (3 sem cr)	MGMT 3620 Consumer Behavior (3 sem cr)
BA 4550 Promotions Management (3 sem cr)	MGMT 3670 Promotional Management (3 sem cr)
BA 4530 Marketing Research (3 sem cr)	MGMT 4600 Marketing Research (3 sem cr)
BA 5730 Management of Quality (3 sem cr)	MGMT 3070 Quality Control (3 sem cr)
BA 4300 International Finance (3 sem cr)	MGMT 3850 International Finance (3 sem cr)
BA 4450 Financial Policy (3 sem cr)	MGMT 3150 Financial Analysis (3 sem cr)
MHR 4880 Business Strategy in an Entrepreneurial Context (3 sem cr) <b>OR</b> MHR 4890 Business Strategy in a Global Context (3 sem cr)	MGMT 4800 Business Policy (3 sem cr)
MHR 3110 Managing People & Organizations (3 sem cr)	MGMT 3440 Managing Organizations (3 sem cr)
Acct 3110 Intermediate Accounting I (3 sem cr)	ACC 3010 Intermediate Accounting (3 sem cr)
Acct 3120 Intermediate Accounting II (3 sem cr)	ACC 3020 Intermediate Accounting II (3 sem cr)
Acct 3310 Management & Cost Accounting I (3 sem cr)	ACC 3300 Cost Accounting (3 sem cr)
Acct 4500 Accounting Information Systems (3 sem cr)	ACC 3510 Accounting Information Systems (3 sem cr)

Acct 4510  
Auditing (3 sem cr)

Acct 3410  
Income Taxation (3 sem cr)

Acct 5050  
Management Accounting Issues & Problems (3 sem cr)

Acct 5210  
Accounting and Reporting for Business  
Combinations and International Issues (3 sem cr)

Acct 5220  
Accounting for Govt, Nonprofit, & Other Entities  
and Issues (3 sem cr)

Acct 5410  
Income Taxation II (3 sem cr)

BIS 5450  
Computerized Business Presentation (3 sem cr)

BIS 4350  
Introduction to Training & Development (3 sem cr)

ACC 4110  
Auditing (3 sem cr)

ACC 3400  
Individual Income Tax (4 sem cr)

ACC 4890  
Certified Management Accounting (3 sem cr)

ACC 4020  
Advanced Financial Accounting (3 sem cr)

Acc 4030  
Governmental & Not for Profit

ACC 4400  
Taxation of Corp., Partnerships, Estates & Trusts  
(3 sem cr)

ISYS 3270  
Business Presentations Applications  
(3 sem cr)

ISYS 3600  
Adult Learning and Instructional Design Theories  
(3 sem cr)

## **COB CEO Center**

*College of Business Career & Education Opportunities Center*  
Utah State University - 3505 Old Main Hill - Logan, UT 84322  
Eccles Business Building - Room 309  
Phone: 1-435-797-2272 fax: 1-435-797-2399  
[www.usu.edu/cobceo](http://www.usu.edu/cobceo)

### **Admission to the College of Business**

#### **Non-Freshmen and Transfer Admission (24 or more credits)**

USU students and transfer students from other accredited colleges or universities may be admitted directly to any College of Business major if they have met the following:

1. Admitted to Utah State University
2. Designated a College of Business major on university application or submitted a College of Business application to the College of Business Career & Education Opportunities Center.
3. 24 or more post-high school earned college credits with 3.5 GPA or higher.

#### **Students Not Admitted to the College of Business**

Students not meeting the above conditions are not admitted directly to the College of Business. They must apply through the College of Business CEO Center, Business 309, after they have completed 24 credits to include ECON 1500, MATH 1100, STAT 2300, and PSY 1010 or SOC 1010 with a C grade or higher in each course. Application for admission with an essay are available in the COB CEO Center. Applicants are ranked according to GPA calculated below and admitted based on space available.

- 1/3 weight on four required courses
- 1/3 weight on last 24 credits earned
- 1/3 weight on overall GPA

For this evaluation and ranking, grades for courses which have been repeated will be discounted one step each time repeated for the College of Business admission grade point calculation (A- to B+) Students may not repeat a course more than twice, and no more than 10 repeats in total to earn a degree. (College of Business courses are limited to one repeat.)

#### **Acceptance as an Accounting Major**

Students not meeting the college non-freshman and transfer student requirements may apply for acceptance as an accounting major after being admitted in the College of Business, achieving at least a 3.0 cumulative GPA, and completing Accounting 2010 with a B grade or higher. Accounting major application forms may be obtained and submitted at the COB CEO Center, Business 309.

#### **Course Restrictions**

Many College of Business courses have prerequisites and other restrictions requiring adherence. College of Business courses may be repeated only once. College course restrictions are as follows:

- |                             |  |
|-----------------------------|--|
| 1000-level courses          | No restrictions  |
| 2000-level courses          | Satisfy all course prerequisites including a 2.5 GPA.  |
| 3000- to 5000-level courses | Admission to the College of Business or another USU major, satisfy all course prerequisites including 2.67 GPA (ACCT 3110 and 3310 require a 3.0 GPA.) |

#### **Matriculation Requirement**

Not more than 15 USU College of Business credits (ACCT, BA, BIS MHR), numbered 2000 and above, earned as a non-business major (before acceptance in the College of Business) can be applied to a College of Business degree. More than 15 business credits can be transferred from other accredited institutions. However, additional USU credits added to previously earned transfer credits may not exceed 15.

#### **Implementation**

Students will be admitted to the College of Business each semester. Applications must be received by December 1 for Spring Semester, April 1 for Summer Semester, and July 1 for Fall Semester. Applicants who have completed all requirements may apply at any time. If their achievement clearly qualifies for admission, they may receive early admission notification from the selection committee. Other applicants will be notified as soon as possible after grades are posted and the ranking can be made for the current semester.

#### **50% of the business credit hours must be earned at the degree awarding institution.**

All students entering USU who desire to pursue a degree from the College of Business must have earned at least 50% of the required business credit at Utah State University. The exact number of business credits required to meet this regulation varies with each major. Please contact your COB advisor or the COB CEO Center (B 309) for clarification.