

UTAH STATE UNIVERSITY COLLEGE OF BUSINESS ARTICULATION AGREEMENT
 BETWEEN THE COLLEGE OF BUSINESS AT UTAH STATE UNIVERSITY AND
IDAHO STATE UNIVERSITY

The following courses are required of all majors in the College of Business at USU.

Utah State University

Idaho State

ACCT 2010
Survey of Accounting I (3 sem cr)

ACCT 201
Principles of Acct. I (3 sem cr)

ACCT 2020
Survey of Accounting II (3 sem cr)

ACCT 202
Principles of Acct. II (3 sem cr)

BIS 2550
Business Communications (3 sem cr)

Mgt 345
Business Communications (3 sem cr)

ECON 1500
Economic Institutions (3 sem cr)

ECON 201
Principles macroeconomics (3 sem cr)

ECON 2010
Micro-economics (3 sem cr)

ECON 202
Principles of microeconomics (3 sem cr)

MHR 2990
Business Law (3 sem cr)

MGT 261
Legal environment of business (3 sem cr)

STATS 2300
Business Statistics (4 sem cr)

MGT 216
Business Statistics (3 sem cr)

MATH 1050
College Algebra (4 sem cr)

MATH 143
College Algebra (3 sem cr)

MATH 1100
Calculus Techniques (3 sem cr)

MATH 160
Brief Calculus (3 sem cr)

PSYCH 1010 OR SOC 1010
Introductory Courses (3 sem cr)

Psyc 101 OR Soc 101
Intro General Psychology
OR Intro to Sociology (3 sem cr)

BIS 2100**
Principles of MIS (3 sem cr)

No equivalent course evaluated ISU

**All COB students must complete BIS 1400 or Utah State University's Computer Literacy Exam or an equivalent transfer course or exam prior to enrolling in BIS 2450.

UPPER DIVISION

ACCT 3110 Intermediate Accounting I (3 sem cr)	Acct 323 Intermediate Acct I. (3 sem cr)
ACCT 3120 Intermediate Accounting II (3 sem cr)	Act 324 Intermediate Acct II. (3 sem cr)
ACCT 3310 Management & Cost Accounting (3 sem cr)	Acct 341 Managerial & Cost Accounting (3 sem cr)
ACCT 3410 Income Tax I (3 sem cr)	Acct 331 Principles of Taxation (3 sem cr)
ACCT 4510 Auditing Principles & Techniques (3 sem cr)	Acct 456 Auditing (3 sem cr)
ACCT 5210 Accounting and Reporting for Business Combination and International Issues (3 sem cr)	Acct 461 Advanced Accounting (3 sem cr)
ACCT 5220 Accounting for Accounting, Non Profit, & Other Entities and Issues (3 sem cr)	Acct 460 Govt & not-for-profit (3 sem cr)
ACCT 5400 Income Taxation II. (3 sem cr)	Acct 431 Advanced Tax Concepts (3 sem cr)
BA 3400 Corporation Finance (3 sem cr)	FIN 315 Corporation Financial Management (3 sem cr)
BA 3500 Fundamentals of Marketing (3 sem cr)	MKTG 325 Basic Marketing Management (3 sem cr)
BA 3700 Production Operations Management (3 sem cr)	MGT 329 Operations/Production Management (3 sem cr)
BA 4410 Financial Institutions (3 sem cr)	FIN 448 Finance mgmt depository (3 sem cr)
BA 4420 Insurance (3 sem cr)	FIN 464 Risk management & insurance (3 sem cr)
BA 4430 Real Estate Finance (3 sem cr)	FIN 445 Real Estate Finance (3 sem cr)
BA 4450 Financial Policy (3 sem cr)	FIN 450 Advanced Corp. Fin. Management (3 sem cr)
BA 4460 Investments (3 sem cr)	FIN 478 Investments (3 sem cr)
BA 4510 Buyer Behavior (3 sem cr)	MKTG 327 Consumer Behavior (3 sem cr)
BA 4530 Marketing Research (3 sem cr)	MKTG 426 Marketing Research (3 sem cr)
BA 4540	MKTG 342

Retailing Management (3 sem cr)

BA 4550

Promotion Management (3 sem cr)

BA 4590

Global Marketing Strategies (3 sem cr)

BA 4720

Production Planning and Control (3 sem cr)

BA 4790

Supply Chain Management (3 sem cr)

BA 5730

Process Analysis and Improvement (3 sem cr)

ECON 3400

International Econ for Business (3 sem cr)

ECON 4020

Macroeconomics for Managers (3 sem cr)

ECON 4010

Managerial Economics (3 sem cr)

ECON 4310

Mathematical Methods for Econ (3 sem cr)

ECON 5100

History of Economic Thought (3 sem cr)

ECON 5110

Economic History of the United States (3 sem cr)

ECON 5500

Public Finance (3 sem cr)

ECON 5560

Natural Resource & Environmental Economics (3 sem cr)

ECON 5600

Financial Economics (3 sem cr)

ECON 5670

Labor and Employee Relations (3 sem cr)

ECON 5000

Macroeconomics (3 sem cr)

MHR 3110

Managing Organizations & People (3 sem cr)

MHR 3710

Developing Team & Interpersonal Skills (3 sem cr)

Retailing Management (3 sem cr)

MKTG 428

Marketing communication (3 sem cr)

MKT 465

International Marketing (3 sem cr)

MGT 430

Advanced Operations/Production Management (3 sem cr)

MGT 450

Manufacturing Strategy (3 sem cr)

MGT 434

Productivity and Quality (3 sem cr)

ECON 334

International Econ (3 sem cr)

ECON 301

Macroeconomic Theory (3 sem cr)

ECON 302

Microeconomic Theory (3 sem cr)

ECON 384

Methods Math Economics (3 sem cr)

ECON 306

Hist Economics doctorins (3 sem cr)

ECON 323

Economic History (3 sem cr)

ECON 338

Public Finance (3 sem cr)

ECON 352

Environmental Econ (3 sem cr)

ECON 331

Money and Banking (3 sem cr)

ECON 341

Labor economics (3 sem cr)

ECON 351

Business Cycles (3 sem cr)

MGT 312

Individual Organizational Behavior (3 sem cr)

MGT 441

Organizational Behavior (3 sem cr)

COB CEO Center

College of Business Career & Education Opportunities Center
Utah State University - 3505 Old Main Hill - Logan, UT 84322
Eccles Business Building - Room 309
Phone: 1-435-797-2272 fax: 1-435-797-2399
www.usu.edu/cobceo

Admission to the College of Business

Non-Freshmen and Transfer Admission (24 or more credits)

USU students and transfer students from other accredited colleges or universities may be admitted directly to any College of Business major if they have met the following:

1. Admitted to Utah State University
2. Designated a College of Business major on university application or submitted a College of Business application to the College of Business Career & Education Opportunities Center.
3. 24 or more post-high school earned college credits with 3.5 GPA or higher.

Students Not Admitted to the College of Business

Students not meeting the above conditions are not admitted directly to the College of Business. They must apply through the College of Business CEO Center, Business 309, after they have completed 24 credits to include ECON 1500, MATH 1100, STAT 2300, and PSY 1010 or SOC 1010 with a C grade or higher in each course. Application for admission with an essay are available in the COB CEO Center. Applicants are ranked according to GPA calculated below and admitted based on space available.

- 1/3 weight on four required courses
- 1/3 weight on last 24 credits earned
- 1/3 weight on overall GPA

For this evaluation and ranking, grades for courses which have been repeated will be discounted one step each time repeated for the College of Business admission grade point calculation (A- to B+) Students may not repeat a course more than twice, and no more than 10 repeats in total to earn a degree. (College of Business courses are limited to one repeat.)

Acceptance as an Accounting Major

Students not meeting the college non-freshman and transfer student requirements may apply for acceptance as an accounting major after being admitted in the College of Business, achieving at least a 3.0 cumulative GPA, and completing Accounting 2010 with a B grade or higher. Accounting major application forms may be obtained and submitted at the COB CEO Center, Business 309.

Course Restrictions

Many College of Business courses have prerequisites and other restrictions requiring adherence. College of Business courses may be repeated only once. College course restrictions are as follows:

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|-----------------------------|--|
| 1000-level courses | No restrictions |
| 2000-level courses | Satisfy all course prerequisites including a 2.5 GPA. |
| 3000- to 5000-level courses | Admission to the College of Business or another USU major, satisfy all course prerequisites including 2.67 GPA (ACCT 3110 and 3310 require a 3.0 GPA.) |

Matriculation Requirement

Not more than 15 USU College of Business credits (ACCT, BA, BIS MHR), numbered 2000 and above, earned as a non-business major (before acceptance in the College of Business) can be applied to a College of Business degree. More than 15 business credits can be transferred from other accredited institutions. However, additional USU credits added to previously earned transfer credits may not exceed 15.

Implementation

Students will be admitted to the College of Business each semester. Applications must be received by December 1 for Spring Semester, April 1 for Summer Semester, and July 1 for Fall Semester. Applicants who have completed all requirements may apply at any time. If their achievement clearly qualifies for admission, they may receive early admission notification from the selection committee. Other applicants will be notified as soon as possible after grades are posted and the ranking can be made for the current semester.

50% of the business credit hours must be earned at the degree awarding institution.

All students entering USU who desire to pursue a degree from the College of Business must have earned at least 50% of the required business credit at Utah State University. The exact number of business credits required to meet this regulation varies with each major. Please contact your COB advisor or the COB CEO Center (B 309) for clarification.

